

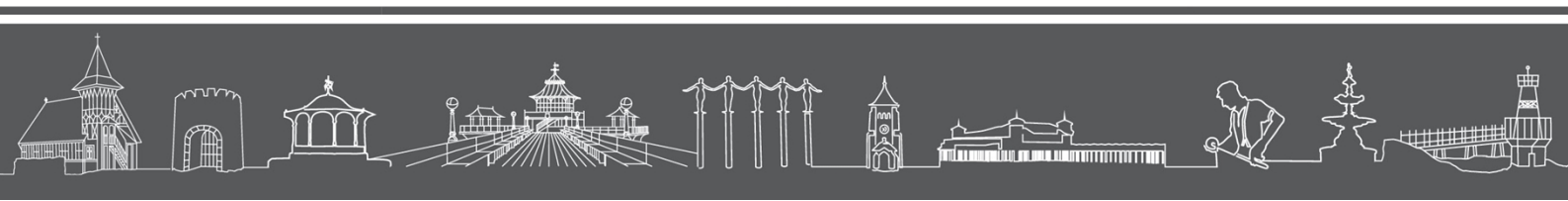
North Somerset Council

Support Services Project 2025

Strengths – Weaknesses – Opportunities – Threats Analysis (SWOT)

SWOT analysis of adopting a multi-provider model:

Strengths	Weaknesses
<p>Shorter supply chain and potentially lower costs.</p> <p>Reduced likelihood of multiple supplier margins.</p> <p>Increased supply chain visibility.</p> <p>Greater ability to exert influence over direct relationships.</p> <p>Increased ability to align contracts with council services.</p>	<p>Increased Council contract management requirement and ownership of risks.</p> <p>Increased burden of service integration.</p> <p>Increased points of accountability.</p> <p>Potential duplication of requirements.</p>
Opportunities	Threats
<p>Smaller, shorter contracts provide greater market agility.</p> <p>Increased opportunity to grow Social Value and Climate initiatives.</p> <p>Increased access to a wider market of specialist suppliers for individual services.</p>	<p>Council would be without a single, large partner for resilience/help. A culture of partnership will need to be established across multiple suppliers</p> <p>Potential demotivation of the existing lead supplier.</p>



SWOT analysis of transitioning services incrementally:

Strengths	Weaknesses
Removes a single, high-risk changeover. Allows for smaller projects and greater operational agility.	Increased duration of ongoing transition creates an extended period of change. Risk of project scope creep. Risk time planning may be poor.
Opportunities	Threats
Future modifications and changes in approach to service delivery will be simpler.	Market availability of suppliers to support parts of the required services may not be adequate.

SWOT analysis of procuring revenues and benefits service using a framework:

Strengths	Weaknesses
Pre-tendered terms and conditions of the contract. Market leaders are available as suppliers. Simpler, faster route to market. Use of frameworks recommended by independent consultants.	Limits the ability to create a bespoke contractual relationship. Minor cost margin (1%) applied to the contract by the framework provider.
Opportunities	Threats
The simpler, accelerated route to the market allows more internal officer capacity to focus on the wider project.	Minor risk of missing engagement with potential suppliers not on the framework.